

This membership development report is issued on behalf of your IEEE Region, and the IEEE Member & Geographic Activities Board.



Gim Soon Wan, Membership Development Chair, Region 1

| Region Snapshot  | This Month | '16      | vs. '15 | % Change |
|------------------|------------|----------|---------|----------|
| Total Membership | 29,247     | <b>V</b> | (1,004) | -3.3%    |
| Higher-Grade     | 26,080     | <b>V</b> | (1,023) | -3.8%    |
| Students         | 3,167      |          | 19      | +0.6%    |
| IEEE Worldwide   | 370,394    |          | 1,057   | +0.3%    |

2016 Membership Year progress, by Section, starts on page 2 of this report.

|                | Cumulati    | ve – Through J | une 2016  |        |   |
|----------------|-------------|----------------|-----------|--------|---|
| Retention      |             | 2016           |           | 2016   |   |
|                | Opportunity | # Renewed      | % Renewed | % Goal | Top 3 Sections (by retention %)               |
| Higher Grade   | 27,590      | 23,386         | 84.8%     |        | Now Jorgey Coast 96 70/                       |
| Student        | 3,112       | 1,404          | 45.1%     |        | New Jersey Coast = 86.7%<br>Berkshire = 85.0% |
| Total          | 30,702      | 24.790         | 80.7%     | 83.2%  | Rochester = 83.9%                             |
| IEEE Worldwide | 381,179     | 264,218        | 69.3%     | 72.3%  |   |

|                |        | Cumula | tive – Th |       |        |       |  |
|----------------|--------|--------|-----------|-------|--------|-------|--|
| Recruitment    |        |        | YoY       | Chg   | Go     | als   |  |
|                | 2016   | 2015   | #         | %     | #      | YoY % | Top 3 Sections (by growth %)             |
| Higher Grade   | 879    | 913    | -34       | -3.7% |        |       | Mid-Hudson = 115.8%<br>Rochester = 48.1% |
| Student        | 2,405  | 2,240  | 165       | 7.4%  |        |       | Mohawk Valley = 21.2%                    |
| Total          | 3,284  | 3,153  | 131       | 4.2%  | 3,712  | +4.6% | -  |
| IEEE Worldwide | 87,125 | 78,889 | 8,236     | 10.4% | 93,610 | +5.1% |  |

|              | Cumulative – Th | Cumulative – Through This Month |                           |  |  |  |  |  |
|--------------|-----------------|---------------------------------|---------------------------|--|--|--|--|--|
| Reinstateme  | nt Total        | 2016 Goal                       |                           |  |  |  |  |  |
| Region 1     | 1,179           | 1,389                           | Reinstateme<br>Region and |  |  |  |  |  |
| IEEE Overall | 18,111          | 19,177                          |                           |  |  |  |  |  |

Reinstatement goals are set for each Region and not individual Sections.

### Membership Development Report – June 2016

Northeastern United States (Region 1)





This membership development report is issued on behalf of your IEEE Region, and the IEEE Member & Geographic Activities Board.

### <u>Retention: 2016 Membership Year – Results through June 2016</u>

| Renewal by Section: 2016 Membership Year - June 2016 |             |           |           |             |           |           |             |           |           |           |           |
|--|-------------|-----------|-----------|-------------|-----------|-----------|-------------|-----------|-----------|-----------|-----------|
|  | HIGHER      | GRADE ME  | MBERS     | STU         | DENT MEME | BERS      | TO          | TAL MEMBE | RS        | 2016 Goal | % to Goal |
| REGION 1   | Opportunity | # Renewal | % Renewal | Opportunity | # Renewal | % Renewal | Opportunity | # Renewal | % Renewal | 2016 G0ai | % to Goal |
| New Jersey Coast Section                             | 1,238       | 1,105     | 89.3%     | 61          | 21        | 34.4%     | 1,299       | 1,126     | 86.7%     | 90.9%     | 95.3%     |
| Berkshire Section                                    | 105         | 91        | 86.7%     | 8           | 5         | 62.5%     | 113         | 96        | 85.0%     | 86.0%     | 98.8%     |
| Rochester Section                                    | 818         | 711       | 86.9%     | 100         | 59        | 59.0%     | 918         | 770       | 83.9%     | 84.1%     | 99.7%     |
| New Hampshire Section                                | 1,382       | 1,201     | 86.9%     | 123         | 55        | 44.7%     | 1,505       | 1,256     | 83.5%     | 87.0%     | 95.9%     |
| Princeton/Central Jersey<br>Secti                    | 2,022       | 1,760     | 87.0%     | 223         | 108       | 48.4%     | 2,245       | 1,868     | 83.2%     | 83.7%     | 99.4%     |
| Long Island Section                                  | 1,755       | 1,508     | 85.9%     | 146         | 64        | 43.8%     | 1,901       | 1,572     | 82.7%     | 84.6%     | 97.7%     |
| Mid-Hudson Section                                   | 606         | 514       | 84.8%     | 41          | 21        | 51.2%     | 647         | 535       | 82.7%     | 83.4%     | 99.1%     |
| Boston Section                                       | 6,789       | 5,814     | 85.6%     | 686         | 291       | 42.4%     | 7,475       | 6,105     | 81.7%     | 83.7%     | 97.6%     |
| Providence Section                                   | 1,064       | 910       | 85.5%     | 116         | 49        | 42.2%     | 1,180       | 959       | 81.3%     | 84.9%     | 95.8%     |
| Connecticut Section                                  | 1,938       | 1,638     | 84.5%     | 213         | 105       | 49.3%     | 2,151       | 1,743     | 81.0%     | 82.6%     | 98.1%     |
| Mohawk Valley Section                                | 271         | 230       | 84.9%     | 27          | 11        | 40.7%     | 298         | 241       | 80.9%     | 81.2%     | 99.6%     |
| Worcester County Section                             | 754         | 646       | 85.7%     | 88          | 31        | 35.2%     | 842         | 677       | 80.4%     | 81.2%     | 99.0%     |
| North Jersey Section                                 | 2,402       | 2,042     | 85.0%     | 310         | 138       | 44.5%     | 2,712       | 2,180     | 80.4%     | 82.7%     | 97.2%     |
| Schenectady Section                                  | 886         | 735       | 83.0%     | 83          | 37        | 44.6%     | 969         | 772       | 79.7%     | 82.9%     | 96.1%     |
| Green Mountain Section                               | 384         | 318       | 82.8%     | 44          | 21        | 47.7%     | 428         | 339       | 79.2%     | 86.3%     | 91.8%     |
| Binghamton Section                                   | 263         | 215       | 81.7%     | 35          | 21        | 60.0%     | 298         | 236       | 79.2%     | 80.2%     | 98.8%     |
| Springfield Section                                  | 351         | 295       | 84.0%     | 78          | 40        | 51.3%     | 429         | 335       | 78.1%     | 81.7%     | 95.6%     |
| Maine Section  | 467         | 391       | 83.7%     | 83          | 38        | 45.8%     | 550         | 429       | 78.0%     | 82.2%     | 94.9%     |
| Buffalo Section                                      | 398         | 329       | 82.7%     | 74          | 35        | 47.3%     | 472         | 364       | 77.1%     | 77.9%     | 98.9%     |
| Ithaca Section                                       | 188         | 149       | 79.3%     | 56          | 35        | 62.5%     | 244         | 184       | 75.4%     | 77.3%     | 97.6%     |
| Syracuse Section                                     | 420         | 350       | 83.3%     | 91          | 35        | 38.5%     | 511         | 385       | 75.3%     | 77.5%     | 97.2%     |
| New York Section                                     | 3,089       | 2,434     | 78.8%     | 426         | 184       | 43.2%     | 3,515       | 2,618     | 74.5%     | 77.1%     | 96.6%     |
| Grand Total  | 27,590      | 23,386    | 84.8%     | 3,112       | 1,404     | 45.1%     | 30,702      | 24,790    | 80.7%     | 83.9%     | 96.2%     |



This membership development report is issued on behalf of your IEEE Region, and the IEEE Member & Geographic Activities Board.

### <u>Recruitment: 2016 Membership Year – Results through June 2016</u>

| Recruitment by Section: 2016 Membership Year June 2016 |                                  |       |       |          |          |           |           |  |  |
|--|----------------------------------|-------|-------|----------|----------|-----------|-----------|--|--|
| Region Code  | Section Name                     | 2016  | 2015  | # Change | % Change | 2016 Goal | % to Goal |  |  |
| R1   | Mid-Hudson Section               | 123   | 57    | 66       | 115.79%  | 70        | 175.7%    |  |  |
| R1   | Rochester Section                | 120   | 81    | 39       | 48.15%   | 91        | 132.0%    |  |  |
| R1   | Mohawk Valley Section            | 40    | 33    | 7        | 21.21%   | 44        | 90.9%     |  |  |
| R1   | Syracuse Section                 | 92    | 76    | 16       | 21.05%   | 86        | 107.0%    |  |  |
| R1   | Buffalo Section                  | 82    | 70    | 12       | 17.14%   | 82        | 100.0%    |  |  |
| R1   | North Jersey Section             | 332   | 284   | 48       | 16.90%   | 346       | 96.1%     |  |  |
| R1   | Connecticut Section              | 294   | 265   | 29       | 10.94%   | 320       | 91.9%     |  |  |
| R1   | New York Section                 | 501   | 475   | 26       | 5.47%    | 566       | 88.6%     |  |  |
| R1   | Long Island Section              | 174   | 168   | 6        | 3.57%    | 200       | 87.0%     |  |  |
| R1   | Providence Section               | 122   | 118   | 4        | 3.39%    | 135       | 90.4%     |  |  |
| R1   | Binghamton Section               | 36    | 35    | 1        | 2.86%    | 39        | 92.3%     |  |  |
| R1   | Princeton/Central Jersey Section | 230   | 225   | 5        | 2.22%    | 272       | 84.6%     |  |  |
| R1   | Maine Section                    | 72    | 71    | 1        | 1.41%    | 82        | 87.8%     |  |  |
| R1   | Schenectady Section              | 91    | 92    | -1       | -1.09%   | 100       | 91.0%     |  |  |
| R1   | Boston Section                   | 619   | 631   | -12      | -1.90%   | 720       | 86.0%     |  |  |
| R1   | Worcester County Section         | 89    | 92    | -3       | -3.26%   | 106       | 83.9%     |  |  |
| R1   | Green Mountain Section           | 42    | 47    | -5       | -10.64%  | 55        | 76.4%     |  |  |
| R1   | Ithaca Section                   | 30    | 34    | -4       | -11.76%  | 46        | 65.2%     |  |  |
| R1   | New Jersey Coast Section         | 67    | 81    | -14      | -17.28%  | 97        | 69.2%     |  |  |
| R1   | Berkshire Section                | 5     | 8     | -3       | -37.50%  | 9         | 58.8%     |  |  |
| R1   | New Hampshire Section            | 87    | 143   | -56      | -39.16%  | 165       | 52.7%     |  |  |
| R1   | Springfield Section              | 36    | 67    | -31      | -46.27%  | 83        | 43.4%     |  |  |
| <b>Grand Total</b>                                     |                                  | 3,284 | 3,153 | 131      | 4.15%    | 3,866     | 84.9%     |  |  |



This membership development report is issued on behalf of your IEEE Region, and the IEEE Member & Geographic Activities Board.

### <u>Total Membership – Results through June 2016</u>

| Total Active Members by Section: June 2016 |        |         |          |       |         |          |        |               |          |  |
|--|--------|---------|----------|-------|---------|----------|--------|---------------|----------|--|
|  | HIGHE  | R GRADE | MEMBERS  | ST    | UDENT M | EMBERS   | Т      | TOTAL MEMBERS |          |  |
| REGION 1                                   | 2016   | 2015    | % Change | 2016  | 2015    | % Change | 2016   | 2015          | % Change |  |
| Berkshire Section                          | 94     | 105     | -10.5%   | 4     | 9       | -55.6%   | 98     | 114           | -14.0%   |  |
| Binghamton Section                         | 248    | 259     | -4.2%    | 41    | 33      | 24.2%    | 289    | 292           | -1.0%    |  |
| Boston Section                             | 6,473  | 6,682   | -3.1%    | 596   | 671     | -11.2%   | 7,069  | 7,353         | -3.9%    |  |
| Buffalo Section                            | 380    | 375     | 1.3%     | 89    | 83      | 7.2%     | 469    | 458           | 2.4%     |  |
| Connecticut Section                        | 1,834  | 1,899   | -3.4%    | 257   | 239     | 7.5%     | 2,091  | 2,138         | -2.2%    |  |
| Green Mountain Section                     | 361    | 375     | -3.7%    | 41    | 49      | -16.3%   | 402    | 424           | -5.2%    |  |
| Ithaca Section                             | 165    | 183     | -9.8%    | 65    | 54      | 20.4%    | 230    | 237           | -3.0%    |  |
| Long Island Section                        | 1,646  | 1,741   | -5.5%    | 151   | 152     | -0.7%    | 1,797  | 1,893         | -5.1%    |  |
| Maine Section                              | 450    | 459     | -2.0%    | 74    | 81      | -8.6%    | 524    | 540           | -3.0%    |  |
| Mid-Hudson Section                         | 586    | 594     | -1.3%    | 85    | 47      | 80.9%    | 671    | 641           | 4.7%     |  |
| Mohawk Valley Section                      | 253    | 271     | -6.6%    | 39    | 28      | 39.3%    | 292    | 299           | -2.3%    |  |
| New Hampshire Section                      | 1,306  | 1,368   | -4.5%    | 90    | 123     | -26.8%   | 1,396  | 1,491         | -6.4%    |  |
| New Jersey Coast Section                   | 1,148  | 1,231   | -6.7%    | 65    | 57      | 14.0%    | 1,213  | 1,288         | -5.8%    |  |
| New York Section                           | 2,851  | 2,984   | -4.5%    | 461   | 442     | 4.3%     | 3,312  | 3,426         | -3.3%    |  |
| North Jersey Section                       | 2,245  | 2,352   | -4.5%    | 347   | 305     | 13.8%    | 2,592  | 2,657         | -2.4%    |  |
| Princeton/Central Jersey<br>Section        | 1,939  | 1,990   | -2.6%    | 247   | 221     | 11.8%    | 2,186  | 2,211         | -1.1%    |  |
| Providence Section                         | 1,016  | 1,056   | -3.8%    | 96    | 119     | -19.3%   | 1,112  | 1,175         | -5.4%    |  |
| Rochester Section                          | 791    | 815     | -2.9%    | 126   | 94      | 34.0%    | 917    | 909           | 0.9%     |  |
| Schenectady Section                        | 826    | 869     | -4.9%    | 68    | 86      | -20.9%   | 894    | 955           | -6.4%    |  |
| Springfield Section                        | 340    | 345     | -1.4%    | 51    | 81      | -37.0%   | 391    | 426           | -8.2%    |  |
| Syracuse Section                           | 405    | 410     | -1.2%    | 96    | 91      | 5.5%     | 501    | 501           | 0.0%     |  |
| Worcester County Section                   | 723    | 740     | -2.3%    | 78    | 83      | -6.0%    | 801    | 823           | -2.7%    |  |
| Grand Total                                | 26,080 | 27,103  | -3.8%    | 3,167 | 3,148   | 0.6%     | 29,247 | 30,251        | -3.3%    |  |



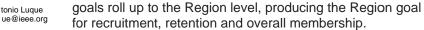
This membership development report is issued on behalf of your IEEE Region, and the IEEE Member & Geographic Activities Board.

### **Membership Development Goals**



### 2016 Membership Development Goals

MD recruitment and retention goals\* are created for each individual Section. Goals are based on four year historical data, taking into account a Section's growth or decline, size and location. Section





Goals do not differentiate grade of membership, and focus specifically on the total number of members that join or renew. Hence, the service deactivation and student elevation processes do not impact progress to goals.

Each Section that meets their goal receives an electronic banner which may be placed on Section websites, in newsletters, and even in e-mail signatures. Banners include the membership year and Section name. Gold awards\*\* are reserved for those Sections who achieve both their recruitment and retention goals. Silver awards\*\* are given to those Sections who have met either the recruitment or retention goal.

\*Goals for reinstatement are assigned on the Region level only.

#### Goal Achievers for 2016

As of June 2016, there are three Sections in Region 1 who have achieved their membership recruitment goal for the 2016 membership year. CONGRATULATIONS to the Mid-Hudson, Rochester, Syracuse and Buffalo Sections!!!

| Region 1 Recruitment | % to<br>Goal |
|----------------------|--------------|
| Mid-Hudson Section   | 175.7%       |
| Rochester            | 132.0%       |
| Syracuse             | 107.0%       |
| Buffalo              | 100.0%       |



| Region                             | % to<br>Goal |  |  |  |  |  |
|------------------------------------|--------------|--|--|--|--|--|
| date, no Section Region 1 has made |              |  |  |  |  |  |

To date, no Section Region 1 has made their Retention Goals, however a number of Sections are on the verge.

Arrears members are a list option in eNotice Express! Be sure to take advantage of the Express as a quick and easy way to send a personalized message to members in Arrears; however, please be aware that in August, the new membership year begins. Renewal notices for 2017 go out early October – remember the experience – talk to me if you have questions.

In your message, be sure to introduce yourself, talk about all of the great things you have going on and invite them to come out and participate.

<sup>\*\*</sup>A special gift and certificate of recognition are mailed to those who earned the gold award at the end of the membership year. Certificates of recognition are sent to those who earned either silver award.



This membership development report is issued on behalf of your IEEE Region, and the IEEE Member & Geographic Activities Board.



#### **Region 1-6 Strategy Highlights**

Take a moment to read the information below, so that you are aware of all the benefits and resources available to you. As always, if you have any questions or need assistance, please do not hesitate to ask me.

Adrienne Hahn, IEEE Membership Marketing and Sales Specialist <a href="mailto:a.hahn@ieee.org">a.hahn@ieee.org</a> Phone: 732-562-5528

<u>Select Articles from IEEE's The Institute</u> A new monthly feature we will be sharing is a selection of articles from The Institute that you might find relevant in your volunteer roles or to share with your members. Please see the selections below:

- IEEE Volunteers Make a Mark on Their Communities How to get involved in Maker Faires, hackathons, and other local events
  - http://theinstitute.ieee.org/ieee-roundup/opinions/ieee-roundup/ieee-volunteers-make-a-mark-on-their-communities
- Nominations Needed for 2018 Technical Field Awards IEEE seeks candidates who have made outstanding
  contributions in consumer electronics, engineering education, photonics, and other sectors
  http://theinstitute.ieee.org/briefings/nominations/nominations-are-needed-for-the-2018-ieee-technical-field-awards

#### Still interested in Battlebots?

The Season 2 entry period is closed, however Battlebots has decided to leave their application system up and running for builders interested in designing a robot for Season 3 (if ABC gives us the green-light). If this is of interest to you, click over to the <a href="Online Application System and start working">Online Application System and start working</a> on your entry. They will review all new applications once the Season 3 details have been announced.

Please note that they're asking applicants to design a robot, not build a robot. As building a robot is dangerous, time consuming and expensive, you should only start building if you are notified by BattleBots that your design submission has been accepted, and you have completed other entry procedures that will be required by their broadcast partners. If you decided to build before this, you do so at your own risk.

Please see the <u>Battlebots site</u> for full details including requirements for the design application.

#### IEEE's Member Experience has gone social!

Still not following us or sharing your IEEE experiences on Twitter and Instagram? What are you waiting for? A number of Sections are taking advantage and showing us what they are doing. Don't miss your opportunity! Just be sure to follow us @IEEExp on both Twitter and Instagram and don't forget to use the hashtag #IEEExp when positing. This is your chance for GLOBAL exposure.

#### IEEE Day 2016 : Call for ambassadors is 4-October-2016

As you are aware, IEEE Day 2016 will be 4-October-2016. The planning committee is looking for ambassadors to help promote IEEE Day at the local level through your Sections and Student Branches. If you or any of your members are interested in becoming an IEEE Day ambassador, please use the "Contact Us" form on the IEEE Day website.

For promotional materials and ideas from past IEEE Day events, please visit the IEEE Day website. You can also:

Find us on Facebook: https://www.facebook.com/IEEEDay/

Follow us on Twitter: @IEEEDay

#### Call for Proposals: IEEE SIGHT Project Funding in 2016

The IEEE Special Interest Group on Humanitarian Technology (SIGHT) Steering Committee is inviting applications for project funding support. SIGHT groups' major goal is to create opportunities for members to devote time and talents to humanitarian work consistent with IEEE's Constitution to "bring the benefits of technology to the entire world." IEEE SIGHT will support a wide range of projects, and the level of funding support has been between US\$500 and US\$20,000. The 2016 application deadline is 15 August. Learn more about IEEE SIGHT.



This membership development report is issued on behalf of your IEEE Region, and the IEEE Member & Geographic Activities Board.

#### How are you doing with Senior Member elevations?

Senior Member elevations have been a hot topic over the past couple of months, so we wanted to be sure to share the available resources to help you in the process, including how to set up a Senior Member elevation event.

First, the main Senior Member page can be found by <u>following this link</u>. It gives details on eligibility criteria and the benefits. Senior Member elevation does not have to be a passive activity however. We have a dedicated resource page for volunteers who want to <u>take an active approach by nominating members for elevation</u>. Finally, to host a senior member event, we have posted an <u>easy to follow event guide</u> which details the necessary steps in hosting an event.

If you need any assistance or have questions, please feel free to contact us.

#### **Upcoming New Member Orientation Information**

Attracting and recruiting new members is critical to growth in membership. However, joining IEEE is only the beginning of what we hope to be a long term relationship. Don't forget to contact new members to welcome them to your Section, let them know how they can get involved and remind them to register for a New Member Orientation (NMO) session. Volunteers and members are strongly encouraged to register by visiting: <a href="mailto:ieee.org/start">ieee.org/start</a>.

Registration is now open for the following New Member Orientations:

- 28 July: Guest speaker is Holly Schneider Brown will discuss IEEE SIGHT
- 25 August: Guest speaker Jessica Perry will discuss the Signal Processing Society

#### NEW! Ignite Information Sessions, 9 a.m. ET

- 20 September: IEEE Education Activities Programs, Authoring Tools in IEEE Collabratec<sup>™</sup>, SIGHT
- 21 September: IEEE Member Discounts, VOLT, Authoring Tools in IEEE Collabratec, and eBook Classics | Register
- 23 September: IEEE Communications Society, IEEE Signal Processing Society, Career Resources, IEEE Foundation,
   Section Assistance | Register

#### Volunteer Exchange is now LIVE

If you haven't had the chance to sign in to <a href="IEEE Collabratec">IEEE Collabratec</a><sup>TM</sup> lately, be sure to check out the community developed specifically for IEEE volunteers called the <a href="Volunteer Exchange">Volunteer Exchange</a>. This interactive forum is designed to give volunteers a place to share ideas and ask questions of their fellow volunteers on a number of different topics. IEEE staff will also be checking in periodically to help answer questions and add important reminders/tips to help you in your positions.

#### **Training for Section Leaders**

Listed below are some online resources that have training on everything from specific volunteer positions to how to use the reporting tools IEEE offers. If you can't find what you need, please do not hesitate to reach out to us.

- IEEE Center for Leadership Excellence
- 2016 Region 3 Annual Meeting Training Presentations
- 2016 Region 4/5/6 Meeting Presentations
- Southeast Michigan Section Training Videos

For more membership development resources, please visit the MD resources page. Here you will find a list of the most valuable resources to help you in your volunteer efforts along with your membership planning. The site is: www.ieee.org/md

Remember, you can always contact me to discuss your Section's needs. My contact information is listed above. We are here for you – don't go it alone!